## 23-51662-mmp Doc#86-2 Filed 04/22/24 Entered 04/22/24 21:03:37 Exhibit B. Projections Pg 1 of 1

## **EXHIBIT B PROJECTIONS**

## Piedra Mala, LLC

Projected Disposable Income

Total Projected Disposable Income over 5 Years:	\$ 442,688		2024		2025		2026		2027		2028
			Year 1		Year 2		Year 3		Year 4		Year 5
Projected Revenues		\$	1,372,585	\$	1,393,939	\$	1,442,727	\$	1,493,222	\$	1,545,485
COGS			359,897		443,375		479,195		521,600		588,843
Gross Margin		\$	1,012,688	\$	950,564	\$	963,532	\$	971,623	\$	956,643
SG&A Expenses			482,431		558,336		578,606		599,790		617,463
Total Expenses		\$	482,431	\$	558,336	\$	578,606	\$	599,790	\$	617,463
Net Income		\$	530,257	\$	392,228	\$	384,925	\$	371,833	\$	339,180
Capital Expenditures		\$	-	\$	-	\$	-	\$	75,000	\$	75,000
Chapter V Administration Expenses		\$ \$	88,615	۲	244.070	۲.	201 656	۲	165 201	۲.	122.020
Secured Debt Service		\$	234,694	\$	311,870	\$	301,656		165,291	\$	122,820
UnSecured Debt Service			0		50,197		50,197		50,197		50,197
Projected Disposable Income		\$	206,948	\$	30,161	\$	33,072	\$	81,344	\$	91,163

## COGS

Materials are approximately 35% of sales based on industry standard and prior years actual rates.

Labor costs for additional contractors are required due to higher levels of workload. Only required for certain months.

SG&A Expenses include estimated federal income tax payments in profitable years.

Chapter V Administration costs include professional fees associated with the bankruptcy and Trustee fees.

Secured debt payments are from the Scheduled payments at time of Plan filing including arrearages.